

Fully scalable IT resources, high data security and data protection

Fabian Henze and his team are confident that part-time jobbers are what keep Germany running. But, as a student, he looked in vain for appropriate vacancies on the familiar job portals. This is why Henze founded the job platform Jobino (www.jobino.de), which job seekers can use to find the nearest and best-paid part-time job – with precise location detection and information about working hours and pay. Henze initially put his idea into action with IT from the cloud of an American provider. But this was unable to meet the high demands with regard to data security and data protection. The founder solved the problem by moving to the Open Telekom Cloud.

AT A GLANCE.

- In 2015, Jobino set up an Internet portal for companies to advertise vacancies for part-time employees
- Data security and data protection are the top priorities, for instance when applicants upload personal data like CVs
- In searching for a suitable cloud provider, the Berlin start-up also considered AWS and Google Cloud
- To meet the high demands regarding data security and data protection and have fully scalable IT capacities available, Jobino is banking on the Open Telekom Cloud

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THE REFERENCE IN DETAIL

THE CUSTOMER: JOBINO UG

Where can I work ten hours per week close to where I live, and earn at least twelve euros per hour? And where can I just work on the weekend? The online platform Jobino was founded in April 2015 and provides answers to precisely these questions – which sets it apart from other career portals, which only advertise vacancies for specialists and managers. The Berlin start-up brings local employers and part-time job seekers together. Thanks to precise location detection and information about working hours and pay, part-time jobbers can find the perfect job close to them. "Contacts in the retail sector confirmed that it is too expensive to place advertisements for part-time jobs in a portal for specialists. So the platform is just as interesting to companies as it is to job seekers," explains founder Fabian Henze. The job providers now include renowned companies from across the whole of Germany.

THE CHALLENGE

Jobino is planning to enable applicants to upload sensitive data, such as CVs, to the job platform in the future, to make the job search even easier. The problem: the previous cloud provider was based in the USA and was unable to meet the high demands of German customers with regard to data security and data protection. Therefore, founder Fabian Henze looked for a cloud provider who would handle data according to strict German data protection regulations. Which legal system applies is determined by the location of the server on which the data is stored.

When searching for a provider, value for money also played a role, since the company's financial scope was limited, as is the case for virtually all start-ups. To continue to grow and develop new business models in the future, the young company also needed flexibly scalable IT resources.

THE SOLUTION

By changing over to the Open Telekom Cloud, Jobino procures flexibly scalable IT resources from high-security German computer centres. "Thanks to scaling, the infrastructure can grow with the company," says Henze. The high level of data security and data protection is confirmed by numerous certificates from independent testing authorities. Henze: "Data security is our top priority, because a security loophole leads to negative headlines and has an immediate impact on the business success."

Another important factor in the decision-making process was price. "The Open Telekom Cloud offers young companies the advantage of being able to enter the market with low costs – instead of having to buy an expensive package directly," says Fabian Henze. "Our research showed that, with many providers, you can't spend less than 1,000 euros per month – and that's hardly possible for a start-up." Another key factor for Henze was the support: "At T-Systems, we always had a direct contact who we could talk to at any time."

THE CUSTOMER BENEFIT

Jobino has relocated its database to the Open Telekom Cloud and procures storage space from a Deutsche Telekom computer centre. The high demands with regard to data security and data protection are therefore fulfilled. In addition, Jobino has set up virtual workspaces in the Open Telekom Cloud for its employees. They can now access powerful virtual computers in the cloud from anywhere – whether they're working from home, the office or on the road.

The company can also add computing power in the Open Telekom Cloud quickly and easily. This is necessary, for instance, when employees use certain programs that require lots of computing power. This means that Jobino can reduce its costs, since it does not need to procure new physical devices. Another advantage: thanks to the virtual workstations, system administration can be controlled centrally and easily.

With the Elastic IP Service, the start-up can also set up a public IP address for the virtual private cloud, so that the services in this VPC are made available over the Internet. In the next step, Jobino is migrating its entire web portal to the Open Telekom Cloud. The flexibly scalable IT resources also help Jobino in its planned expansion in the German-speaking region. Moreover, the company is developing an app that can determine location and send push notifications.



CONTACT:

T-Systems International GmbH Hahnstraße 43 d 60528 Frankfurt/Main Email: referenzen@t-systems.com

Internet: www.t-systems.com

PUBLISHER:

T-Systems International GmbH Hahnstraße 43 d 60528 Frankfurt/Main Germany